

Fig. 1 (Prior Art)

	CET T		Feb		Mar		Quarter 1	
	prinale	variance	actuals	variance	actuals	variance	actuals	variance
110	4 456	5	4 572	101	5.034	1.01	3,846	1.01
SMII Calle	2517	8	2.769	1.00	3,051	1.00	8,391	1.00
such rnco water chan	1342	660	1,476	0.99	1,629	66'0	4,472	0.99
olivo ni evan	1 175	8	1,283	1.02	1,427	1.02	3,919	1.02
lotion Sage	1 639	1.03	1,803	1.03	1,988	1,03	5,455	1.03
hanaller lotion	1 639	1.03	1,803	1.03	1,988	1,03	5,455	1.03
frimiting.	4 953	1.05	5,448	1.06	5,998	1.06	16,484	1.06
a diffe	3.796	9	4.176	1.09	4,598	1.09	12,625	1.09
hnokshelves	1.501	0.00	1,851	66.0	1,821	66.0	4,998	0.99
dividers	2295	1.16	2.525	1.16	2,782	1,16	7,626	1.16
home	1 157	89	1,273	0.99	1,405	66'0	3,860	0.99
matteeee	1 157	660	1,273	66:0	1,405	0.99	3,860	0.99
All omdirets	9,109	1.02	10,020	1.04	11,027	1.04	30,331	1.04

Fig. 2 (PRIOR ART)

Color	4		Tet.		Nar		Quarter 1	
Oales All nondings	aetuale	variance	actuals	variance	actuals	variance	actuals	variance
Northoast	4 369	9	4,806	1.02	5,291	1.02	14,551	1.83
Didonmod	1 995	8	2.184	1.04	2,407	1.04	6,600	요
Newhirv	- 824	101	2,008	10.1	2,212	1.01	6,087	1.9
Avon	098	26.0	616	76.0	683	0.97	1,884	0.07
filichaset	4 740	1.06	5.214	1.06	5,740	1.06	15,779	1.06
Francis	2 643	1	2,907	#:	3,203	1.11	8,778	+
Niki's	1,390	8.	1,529	1.00	1,687	1.00	4,831	<del>.</del> 8
Roaer's	707	8.	778	1.00	860	1.00	2,370	1.00
All companies	9,109	<b>4</b>	10,020	1.04	11,027	₹. 8.	30,331	2.

Fig. 3 (Prior Art)

STORE LOOKUP (dimension table)

2		Design	Commony	_						
Store ID	Store	Region	Collipality	_						
	Ridgewood	Northeast	В&В							
2	Newbury	Northeast	B&B							
3	Avon	Northeast	В&В		RASE	RASE SAI ES DATA (fact table)	ATA (fact	table)		
4	Francis	Midwest	B&B				-		٠	•
5	Nikki's	Michwest	888		Store id	Month id	Prod. id	Scenario	Sales	Costs
9	Roser's	Midwest	B&B		-	-	-	actuals	<b>8</b>	240
	0			1	1	-	1	plans	830	230
				j	-	-	2	actuals	270	260
					-	-	2	plans	265	255
TIMELO	TIME LOOKUP (dimen	ension table)	_	•	-	-	3	actuals	350	300
		Č	. Γ	•	-	_	က	plans	300	280
Month ID	Month	Guarrer	1	·· <b>·····</b> ···	-	-	4	actuals	022	230
	Jan	<u>-</u>  -	T		-	-	4	plans	082	235
2	윤 :	,	<b>↓</b> T		-	-	ß	actuals	087	400
e	Mar	_	, T		-	_	2	plans	450	380
4	Ž.	7	T		-	-	စ	actuals	080	370
2	May	2 0	T	• در	-	-	9	plans	060	375
اء	unr	2		~ ~ ~ <sub>~</sub>	-	2	-	actuals	313	264
				``4	-	2	-	plans	308	253
							••	• •		
	PRODI ICT I COKI IP	P (dimension table)	n table)				•	•		
			Dead Craim	Γ	9	12	9	actuals	1,159.28	1,168.14
Prod. ID	Ргод. гате	Prod. type	1		9	15	9	plans	1,230.42	1,183.71
-	rosewater soap	soap	skin care	_						
2	olive oil soap	soap	skin care	_						
3		lotion	skin care							
য়	bookshelves	office	furniture							
5	dividers	e e e e e e e e e e e e e e e e e e e	furniture							
9		horme	furniture							

Fig. 4 (Prior Art)

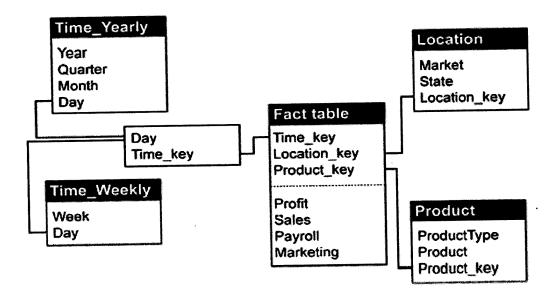


Fig. 5 (Prior art)

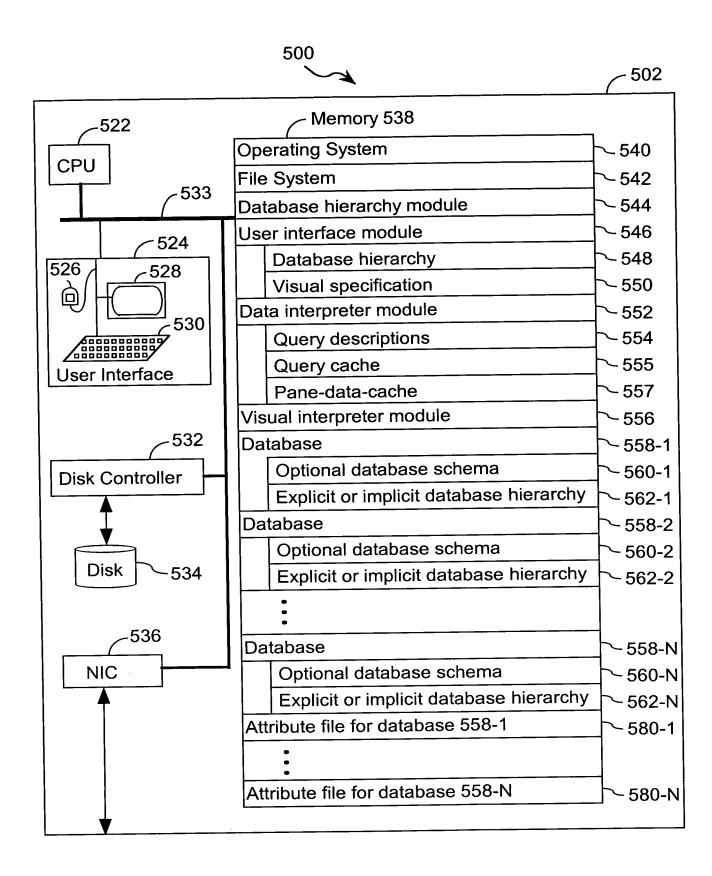
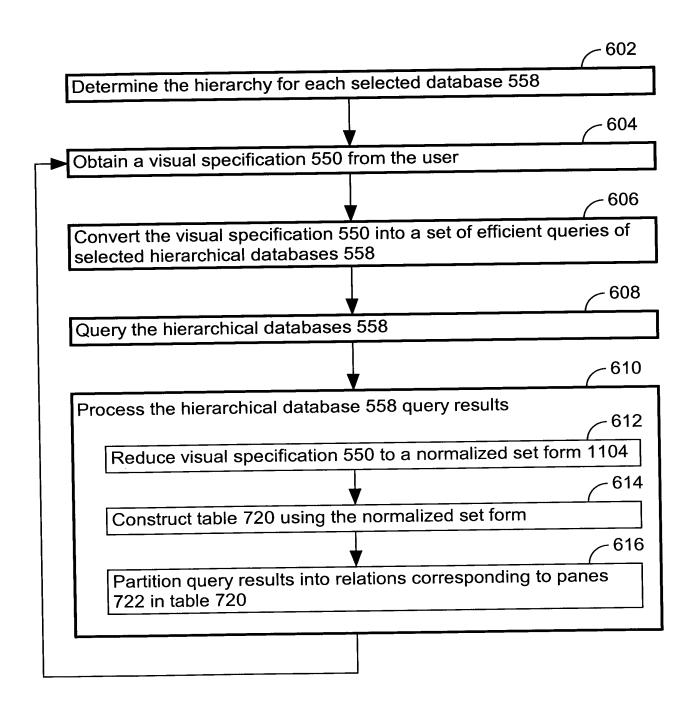


FIG. 6



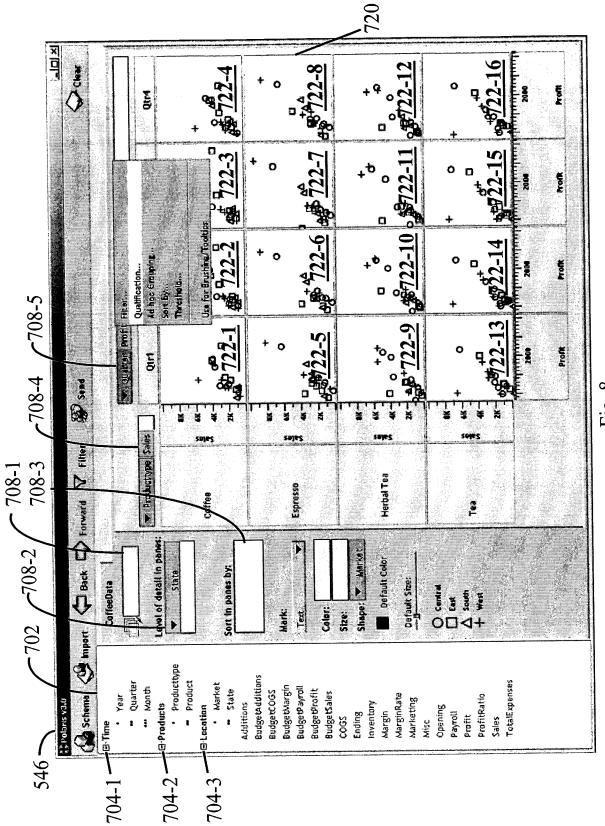


Fig. 8

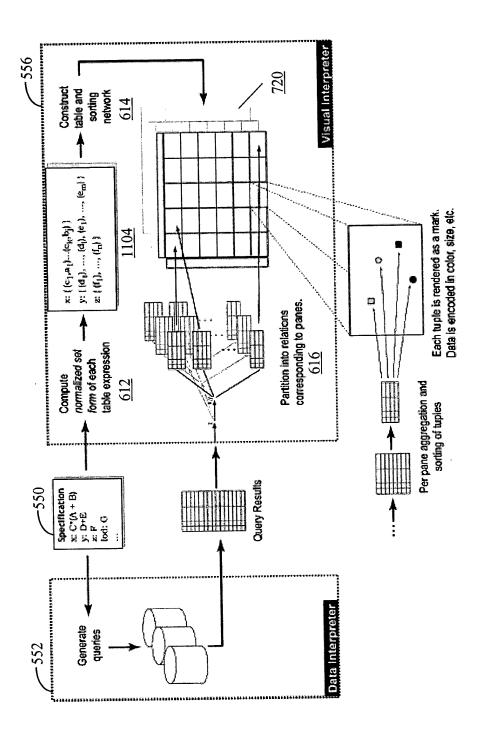
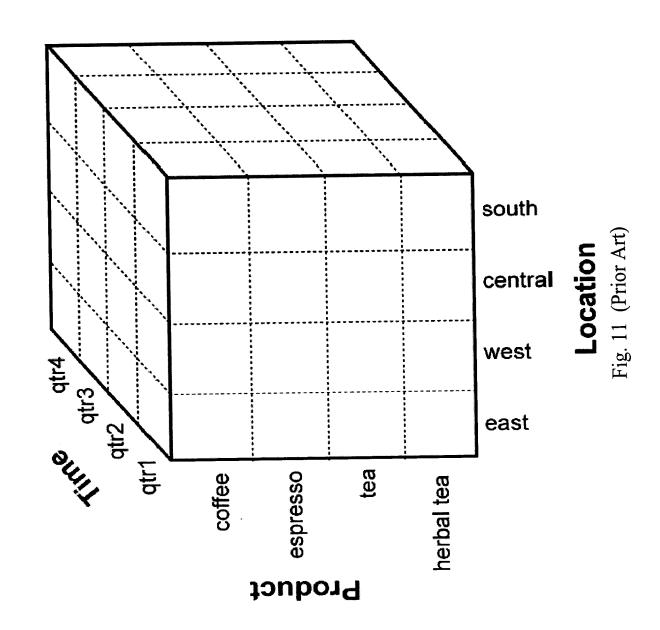
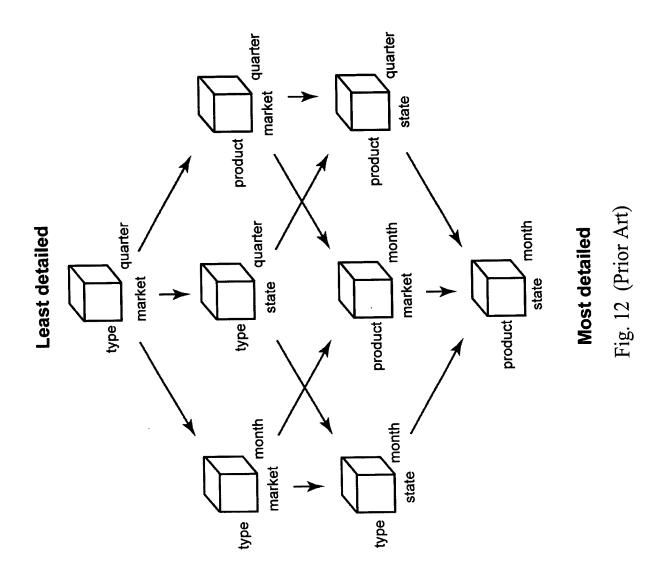
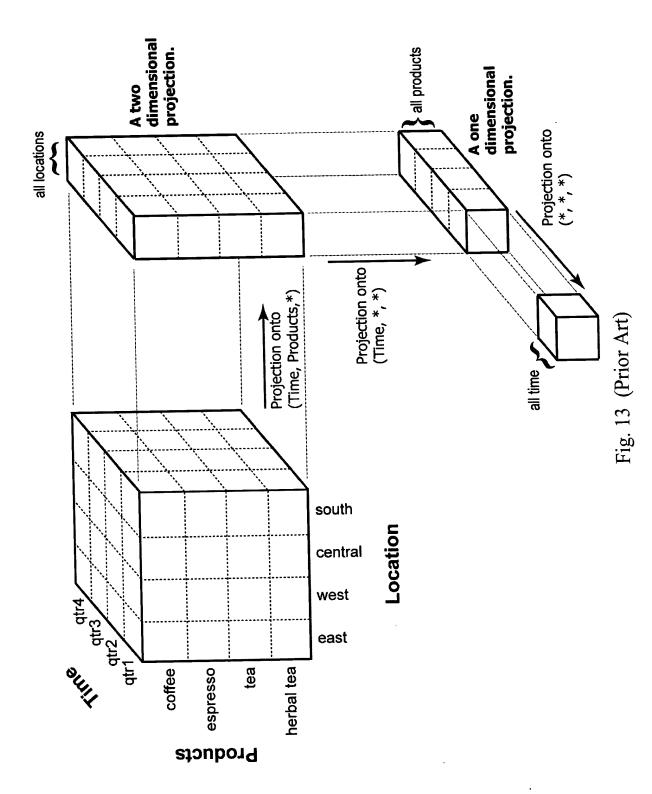


Fig. 9

Fig. 10







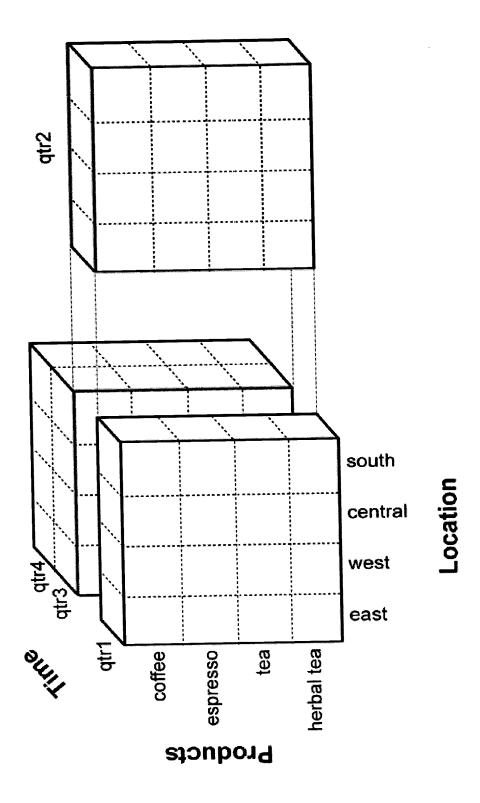


Fig. 14 (Prior Art)

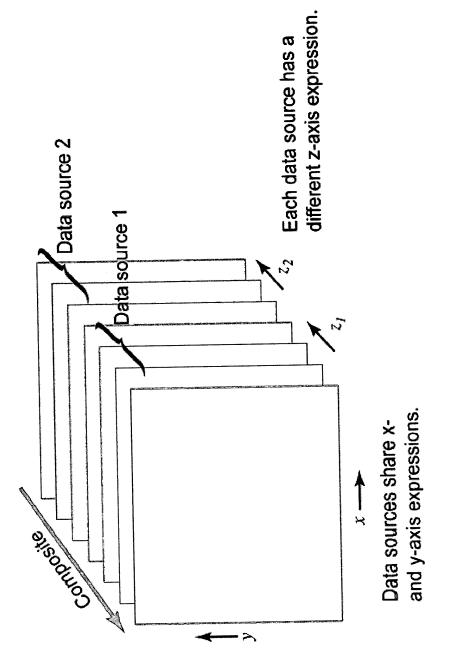


Fig. 15

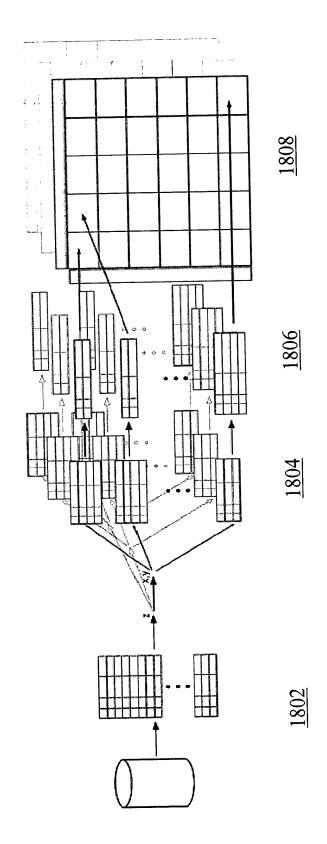


Fig. 16

Measures			All Product			ח	
			Sales			T	4
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	All Time			- 1998			.   5
+ Market	All Time Total	1998 Total	+ Quarter 1	+ Quarter 2	+ Quarter 3	+ Quarter 4	61
off Location	819,827,10	401,159.00	95,892.00	101,760.00	105,282.00	98,225.00	***************************************
All Cocadol	265 047.82	129,680,00	31,412.00	33,056.00	33,754.00	31,458,00	
+ (810	179 679 00	87.398.00	20,621.00	22,449.00	22,976.00	21,352.00	
+ East	20 000 000	50 846 M	12.113.00	12,602.00	13,355.00	12,776.00	
+ South	00,026,001	00 300 001	31 746 DD	33.653.00	35,197.00	32,639.00	
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Fig. 17 (prior art)

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Fig. 18 (prior art)

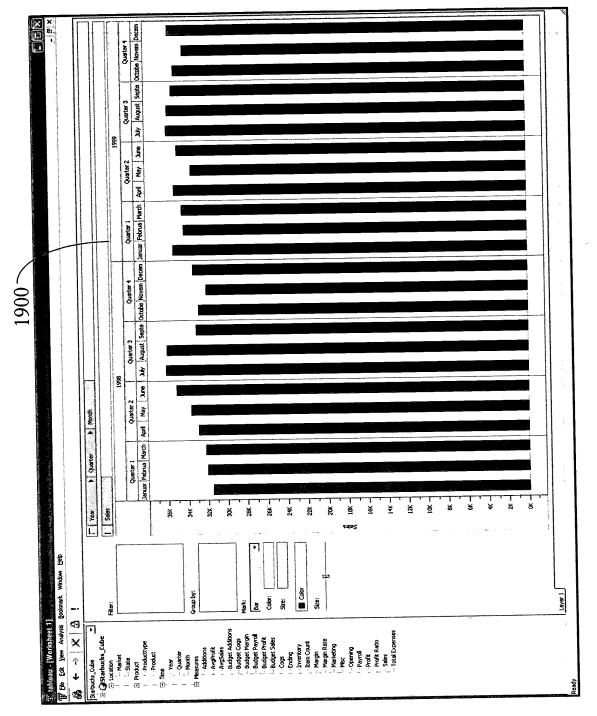


Fig. 19

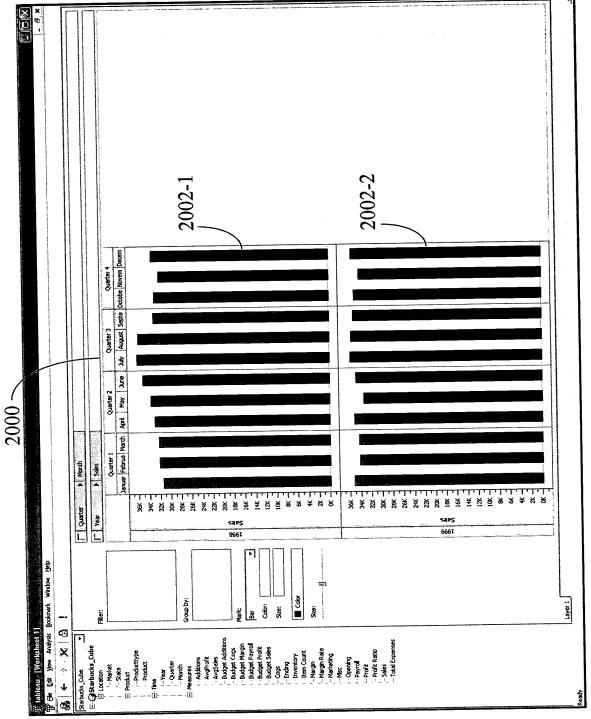
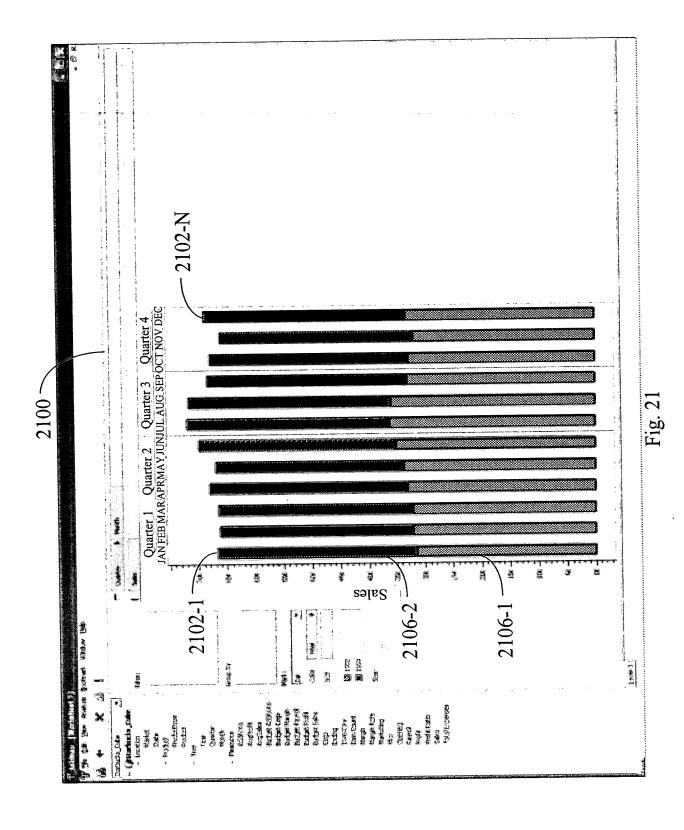


Fig. 20



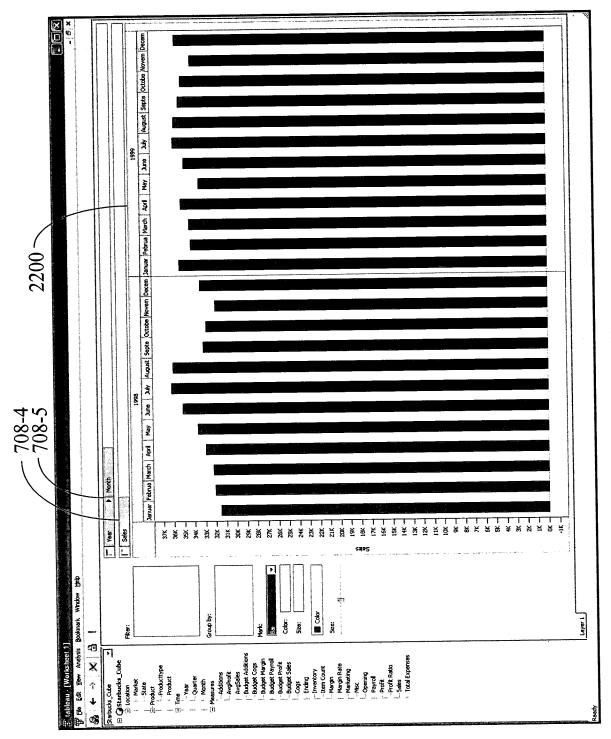


Fig. 22

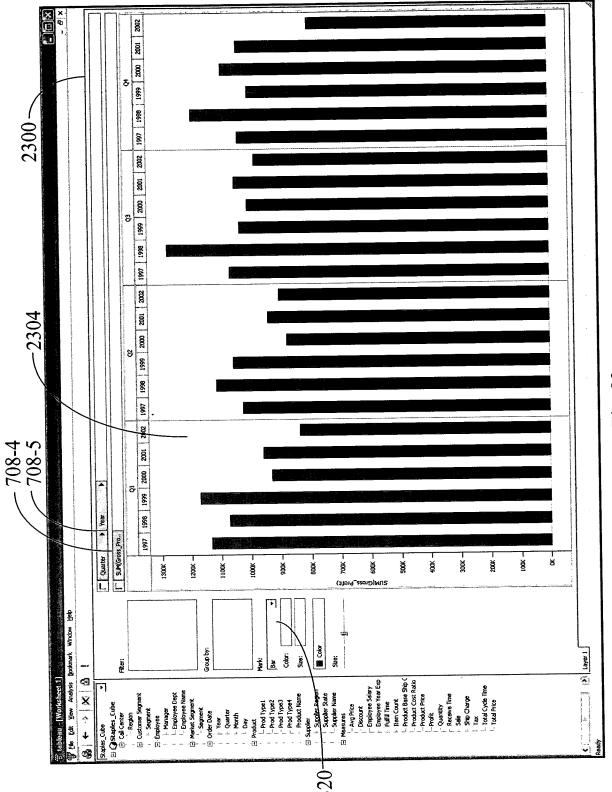


Fig. 23

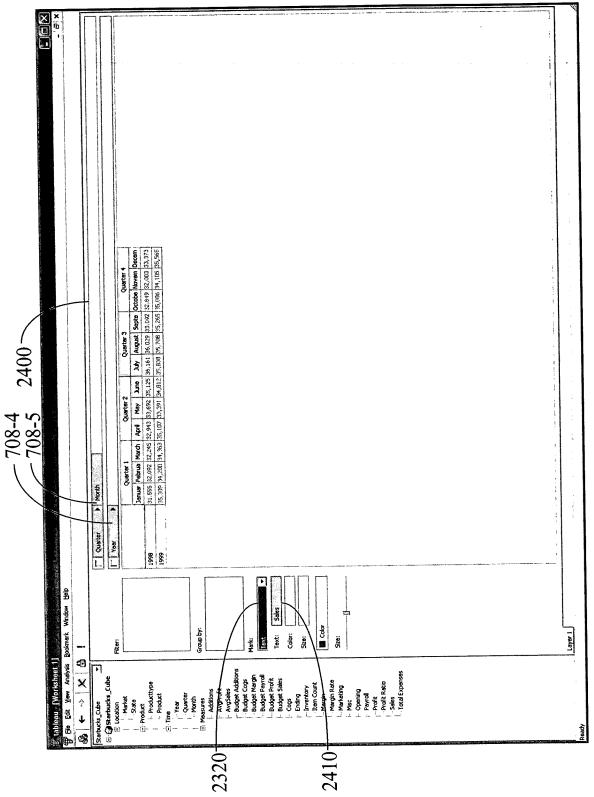


Fig. 24

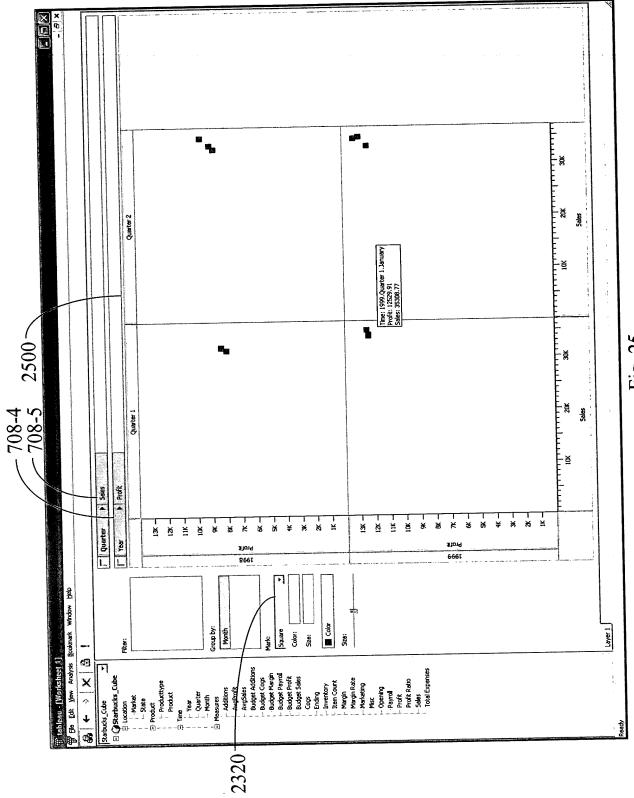


Fig. 25